## MEDIA KIT 2016









# Financial (III)

Innovations in Technology









WWW.FINANCIALIT.NET

## WHO WE ARE

Financial IT is the voice of FinTech Community. We help FinTech companies to generate genuine leads and to improve their SEO rankings. We provide an online platform, video production, content marketing, listings, reviews and rankings.

## Our coverage encompasses the following FinTech industry areas:

### TRANSACTION BANKING

**Payments** 

Cash Management

Trade Finance

Foreign Exchange

Supply Chain Finance

Securities Services

Management

## **DATA**

Big Data

Data Management

Market and Reference Data

Messaging

Audit and Reporting

### **BANKING**

Alternative Finance

Core Banking

Corporate Banking

Correspondent Banking

Islamic Finance

M-Banking/Smart watch

Online/Internet Banking

Reconciliation

Retail Banking

Wholesale/Commercial Banking

Investment Management

## **BLOCKCHAIN**

## **SECURITY & COMPLIANCE**

**AML** 

**KYC** 

Authentication

Compliance/Monitoring

Data Protection/Firewalls

Fraud Detection

Telephone Recording Systems

Regulatory Compliance

Tax Authorities

## **CLOUD**

laaS

PaaS

SaaS

Storage

## TRADING SYSTEMS

Algo and HFT

Buy-Side Back and Middle Office

**Buy-Side Front Office** 

**Commodity Trading Solutions** 

Derivatives/OTC Derivatives

**Equities Trading** 

Low latency trading

OMS/EMS

Online Trading

## WHYUS



## Win-win partnership

Our packages are cost effective. The upside potential is considerable; the downside risk limited.

## **Proven lead provider**

We generate leads through content marketing, events, social networks, a SEO-optimized website and a print magazine.





## Generation of objective reviews and ranking products through our website

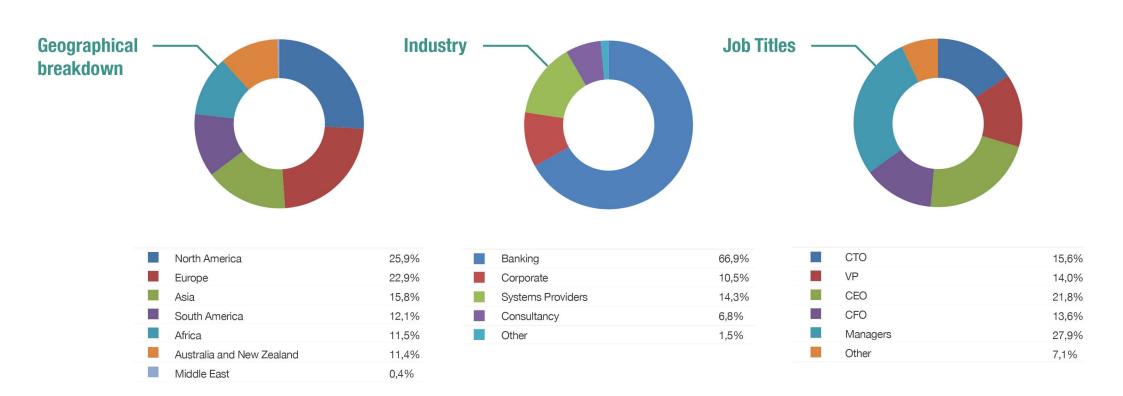
We help FinTech companies to engage with their customers in a very cost effective way.

## DEMOGRAPHICS

Over 100,000+ unique visitors per month

Over 70, 000 subscribers (key decision makers from FTSE 500 and Forbes Global 2,000 companies).

Over 3,000 bloggers, 15,000 news posts per month



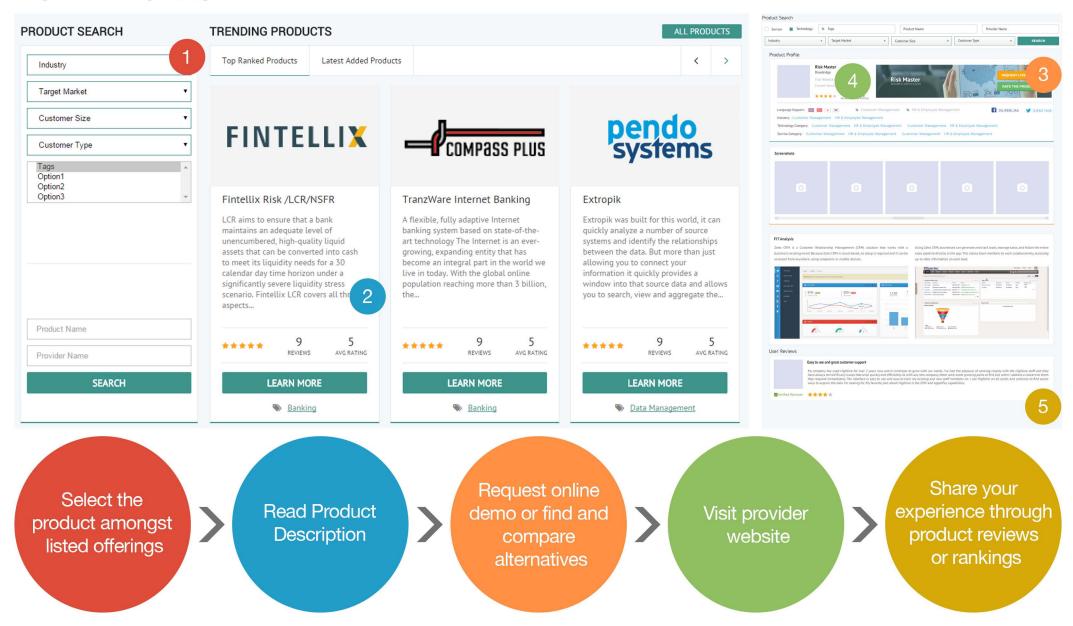
## COST-EFFECTIVE PACKS

We offer four cost effective packs of products.

ONLINE PACK	STANDARD PACK	SILVER	GOLD
£499/Year Great Introductory Plan!	£999/Year Most Popular!	£1999/Year Accelerate your success!	£2999/Year Influencer!
Up to 2 Product Listing (search optimized)	Up to 3 Product Listing (search optimized)	Up to 4 Product Listing (search optimized)	Up to 4 Product Listing (search optimized)
Product Analysis & Custom Product Reviews	Product Analysis & Custom Product Reviews	Product Analysis & Custom Product Reviews	Product Analysis & Custom Product Reviews
Dedicated Customer Success Manager Your company logo in our featured vendors list with link back to your company website	Survey Ranking  Dedicated Customer Success Manager  Your company logo in our featured vendors list with link back to your company website	Free SEO Audit  1 Video Interview + Podcast  Survey Ranking  Dedicated Customer  Success Manager	Free SEO Audit  1 Video Interview + Podcast  Survey Ranking  Dedicated Customer  Success Manager
Online Account to manage product listing, stat reports, custom reviews, comments, ranks, etc.	Online Account to manage product listing, stat reports, custom reviews, comments, ranks, etc.	Online Account to manage product listing, stat reports, custom reviews, comments, ranks, etc.	Online Account to manage product listing, stat reports, custom reviews, comments, ranks, etc.
News, Events (Up to 3), Publications (2 White Papers), Blog Support	News, Events (Up to 5), Webinars, Publications (4 White Papers) Blog Support  e-Newsletter and social networks support  Banner ad on home page (x1) for 3 months hosting	Full editorial coverage e-Newsletter and social networks support Banner ad on home page (x2) for 6 months hosting	Full editorial coverage e-Newsletter and social networks support Banner ad on home page (x3) for 12 months hosting
e-Newsletter and social networks support	Up to 1 long-form editorial articles 750-1,200 words, content submitted by vendor	Up to 2 long-form editorial articles 1,200 – 1,500 words, content written by Financial IT	Up to 2 long-form editorial articles + full page advertising in print magazine 1,200 – 1,500 words, content written by Financial IT

## PRODUCT LISTING

## **HOW IT WORKS**



## RANKINGS

## How do your customers assess your technology? Financial IT provides quarterly rankings on the basis of specific criteria.



**Coming Soon!** 

## EDITORIAL CALENDAR

### **JANUARY**

Focus: Another great year for innovation, startups growth and M&A Deals. FinTech trends in 2016.

#### Suggested topics:

- · Trending FinTech Topics in 2016:
- New Startup's and Accelerator's Growth in the FinTech industry:
- Blockchain's breakthrough:
- · De-risking in the age of disruption impacts the unbanked in developing countries (Latin America, Asia, Africa);
- · End to End Trade: from Order to Financing to Payment to Recovery Collection;
- · PSD2, T2S, KYC, AML regulations and the TPP agreement;
- Biggest M&A deals in FinTech
- Technology Priorities for CIOs in
- · Internet of Things (IoS)

**AD CLOSE** RELEASE

Dec 31st. 2015 Jan 15th, 2016

#### Post-SIBOS/Winter Issue 2016 (Digital Edition)

#### Bonus event:

- · Nordic Card Markets and Future Payment Solutions (Copenhagen, Denmark, 25 Jan, 2016-26 Jan, 2016)
- Corporate Performance Man agement Summit (Miami, USA, 27 Jan, 2016-28 Jan, 2016

### **FEBRUARY**

Focus: Disruptive technologies and cross boarder payments

#### Suggested topics:

- · Corporate banking innovations: social media, mobile, tablet. self-service, financing, edocuments etc.:
- · A new generation bank strategy: challenges, threats and opportunities:
- The hidden potential of Blockchain: how to leverage this technology;
- Cross-border payments and mobile authentication.

**AD CLOSE** RELEASE

Jan 29th. 2016 Feb 7th, 2016

#### Bonus event:

· Finovate Europe (London, 9th-10th February)

### **MARCH**

Focus: Trading Technology and Risk

#### Suggested topics:

- Transaction banking and liquidity management:
- FX markets and multiple trading platforms:
- Streamlining trading processes;
- From cutting-edge technology innovations to new trading opportunities in key European and emerging markets;
- · Front and Back Office Solutions:
- · Data Security and Big Data.
- Benefits of enhanced multiasset trading desks;

**AD CLOSE** 

RELEASE

Bonus event:

Cyber-crime risks: how banks can best prepare for the future

EMEA Trading Conference 2015

The Trading Show (London,

Risk EMEA 2016 (London,

(London, 3rd March)

14th-15th March)

24th-25th May)

Feb 26th, 2016

Mar 1st, 2016

**APRIL** 

· PSD2 Compliance Solutions;

Suggested topics:

Focus: Trading Systems and Payments

- · Trends in electronic and mobile payments, FX and digital omnichannel banking:
- · Future of e-commerce and mcommerce:
- · ATMs and payment cards;
- · Providing customer/clientcentricity

**AD CLOSE** 

RELEASE

Bonus event:

· HFT and Reference Data.

### MAY

Focus: Cyber Crime Risk, AML and Mobile Security Solutions

#### Suggested topics:

- · Using technology to fight with sophisticated criminal ecosystem:
- Latest innovations in mobile and cloud security:
- Smart card, payments and identification technologies:
- Identity management has to evolve to deal with the complete digital lifecycle;
- Keeping business data safe calls for new and innovative approach;
- Liquidity risk management;

AD CLOSE

RELEASE

Bonus event:

24th-25th May)

July,2016)

Stress testing and risk models,

Risk EMEA 2016 (London.

Cards & Payments Middle East

NOVEMBER

2016 (Dubai, 31 May, 2016-1

Focus: Cloud based banking products, Trade Finance, Fund Management and Regulations

#### Suggested topics:

- · Asset Management and Insurance Solutions:
- Investment Management Solutions:
- Trade finance:
- · Cloud Tech Hubs in Focus;
- · Private banking and wealth management solutions:
- · Islamic Banking and Finance;
- · Solvency II Directive Implemen tation:
- · 360 banking model;
- · Start-ups born in the cloud

May 15th, 2016 AD CLOSE May 22nd, 2016 RELEASE

Jun 1st. 2016 Jun 6th, 2016

## Summer Issue 2016 (Digital

#### Bonus event:

- Fixed Income Leaders USA
- (Boston, MA, June 07 09, 2016) Operations & Technology in Financial (Services Marriott Grosver London, June 16, 2016)
- Cloud and DevOps World Forum (London, 21 & 22 JUNE 2016)

Best Cloud based Banking Platforms Survey

IMT Survey

## JULY

Focus: Enterprise and customer data management

#### Suggested topics:

- · Unstructured and big data's evolution:
- Big data integration and analyt-
- Data quality and customer experience:
- · Data-driven crime fighting solutions:

**AD CLOSE** RELEASE

Jul 1st. 2016 Aug 1st, 2016

## AUGUST

Focus: Trends Transforming Global Trea-

#### Suggested topics:

- · e-treasury & Treasury Technol-
- Optimizing liquidity, streamlining processes and improving controls:
- · Managing increasing treasury impact of emerging markets;

**AD CLOSE RELEASE** 

Aug 1st. 2016 Aug 31st, 2016

### SEPTEMBER

Focus: SIBOS 2016

#### Suggested topics:

Topics will be announced prior to Sibos conference and will be relevant to event's agenda

#### **AD CLOSE** RELEASE

Sep 16th. 2016 Sep 25th, 2016

#### SIBOS Fall Issue 2016 (Print+ **Digital Edition)**

#### Bonus event:

- · Sibos 2016 Daily Coverage (Geneva, 26-29th September)
- IP EXPO Europe 2016 (London, 7th-8th October)

Best Core Banking Technology Survey

## OCTOBER

Oct 4th. 2016

Oct 6th, 2016

Mar 31st. 2016

Apr 1st, 2016

Trade Tech/Spring Issue 2016

(Copenhagen, 4th-7th April)

TradeTech Europe 2016 (Paris.

The 2nd Electronic and Mobile

Payments in the Arab World

Best Trading Systems Providers

(Print + Digital Edition)

Money 20/20 Europe

12th-13th April)

Conference

Focus: Powering and Securing digital Enterprise

#### Suggested topics:

**AD CLOSE** 

RELEASE

Bonus event:

- · API Infrastructure Security
- IT portfolio management and

- planning/Enterprise Architecture Management

· IP EXPO Europe 2016 (London,

7th-8th October)

#### Suggested topics:

Business Automation and CPM Systems

Focus: Corporate Performance Man

agement and Infrastructure

Reporting and Business Analytics Tools

#### **AD CLOSE RELEASE**

Nov 10th, 2016 Nov 16th, 2016

## DECEMBER

#### Focus: End of Year Review

#### Suggested topics:

Outlining the year's biggest trends

and challenges in FinTech industry

## FINANCIAL IT MAGAZINE

**Financial IT** is a cutting edge financial technology magazine. We cover the latest trends and issues in transaction banking, payments and cash management, mobility, cloud, security, trade and supply chain finance, compliance and regulations, as well as innovative and disruptive technologies and market infrastructures that underpin those businesses.

In 2012 RFPConnect came up with the idea to launch its quarterly print magazine, Financial IT. The inaugural edition of Financial IT was published in November 2012 in association with B.I.S.S. Research as a contributing source of content. The content is unique in its creation and forms an important and valued source of intellectual stimulus for readers who mainly interested in financial technologies.

## **Each issue features the following:**

- i2i exclusive one-on-one interviews with senior executives from banks and corporate treasurers, trade finance professionals, supply chain decision makers, as well as business solution and infrastructure providers that work with global financial markets
- Innovation Corner technology innovators have their say about key issues that matter to them in global financial markets
- Comment views, analysis and opinion from leading banks, in formation technology vendors and corporates
- UpFront views and opinions from leading risk management consultants, providing analysis on the latest trends and issues impacting global financial markets

With distribution of over 2,000 print copies, our magazine is a perfect media vehicle to extend global reach of your print advertisement and brand awareness campaigns. Financial IT print magazine is not for sale and distributed through media partnership events only.

- Payments Focus analysis and comment on the latest regulatory, technology and business issues impacting the payments landscape
- Trade Focus analysis and comment on the latest regulatory, technology and business issues impacting trade and supply chain finance
- Surveys and Industry Research
- Off-the-shelf in each issue specific innovative technology or business solutions in wholesale banking to be featured
- Buyers' Guide brief information about technology providers along with primary contact details

## Financial IT's readers are your customers. The core readership includes:

- · Senior executives and decision makers within global wholesale banks
- · Corporate treasurers and cash managers
- Money and investment managers
- IT vendors, market infrastructure, software and network providers
- Analysts and consultants

### Financial IT's advertisers are:

- IT vendors, network, software and market infrastructure providers selling IP-enabled solutions to financial institutions, corporates and investment managers
- Financial institutions selling business solutions and services to their clients







## MAGAZINE ADVERTISING

### **Special Marketing Packages**

**Financial IT** understands and recognises your need for a marketing exposure well beyond straightforward transitional advertising.

We are therefore offering a limited number of marketing packages to include the following items in each edition:

- a two page article which can either be treated as an expert opinion or a corporate statement (dependent on the content), but in both cases would carry your logo
- pdf of your article on publication for your own marketing use (with appropriate accreditations to **Financial IT**)
- an advertisement in a prime position
- · a full directory listing
- free copies of the publication for you own use

#### Cost:

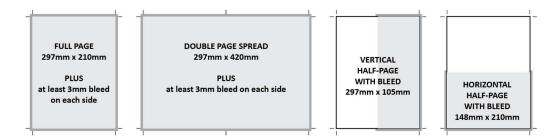
- total package cost of £4,000 for participation in two editions only.
- or £6,500 for participation in four editions.

#### **Magazine Advertising**

Positions	ns Frequency		
Format	1x	2x	4x
Double Page Spread	£3,500	£3,000	£2,500
Full Page	£2,500	£2,250	£2,000
Half Page – Horizontal	£1,500	£2,500	£1,000
Half Page—Vertical	£1,600	£3,000	£1,400
Directory Listing	£250	£225	£200
Special Positions			
Inside Front Cover	£3,250	£3,000	£2,750
Outside Back Cover	£3,500	£3,250	£3,000
Inside Back Cover	£2,750	£2,500	£2,000

For further information please contact: sales@financialit.net or Katherine.emirosan@financialit.net

Follow SWOP Standards and Specifications for advertising reproduction material and magazine Web offset printing unless otherwise specified. Ads that exceed specified size in any dimension are considered bleed or oversized, except spreads that bleed in the gutter. PDF-X1a files are the only acceptable material format.



#### **Advertising Specifications**

- bleed area

Positions			
Format	Trim Size	Bleed	Type Area
Double Page Spread (mm)	297x420	303x426	267x390
Full Page (mm)	297x210	303×216	267x180
Half Page—Horizontal (mm)	148x210	151×216	135x180
Half Page – Vertical (mm)	297x105	303×108	267x90

We require a PDF file in CMYK colour scheme
Illustration not less than 300dpi.

Ads adjacent surveys page: 15% premium

Ads adjacent specific editorial content: 10% premium

<sup>\*</sup> Please note directory listing will be repeated from the previous edition unless otherwise instructed by the advertiser.

## ON-LINE ADVERTISING

The number of unique visitors has increased significantly and now stands at over **100,000+** per month. Our daily newsletters are sent out to over **70,000** registered subscribers including key decision makers from FTSE 500 and Forbes Global 2,000 companies. Average time per visitor: **~3 mins**.

Format	Position	Period	Price	
<b>1. Leaderboard</b> Dimensions 728 x 90px	Top of page	1 month	£960	
		3 months	£2,304	20% off
		6 months	£4,032	30% off
<b>2. Super Skyscraper</b> Dimensions 160 x 600px	Right Hand side	1 month	£960	
		3 months	£2,304	20% off
		6 months	£4,032	30% off
<b>3. MPU</b> Dimensions 300 x 250px	Within text	1 month	£840	
		3 months	£2,016	20% off
		6 months	£3,528	30% off
<b>Embedded Video</b> Dimensions 317 x 180px	Within text	1 month	£1,200	
		3 months	£2,880	20% off
		6 months	£5,040	30% off
Email Alerts	Top of page	1 month	£840	
		3 months	£2,016	20% off
		6 months	£3,528	30% off



## For further information please contact:

Katherine Emirosan • Managing Editor

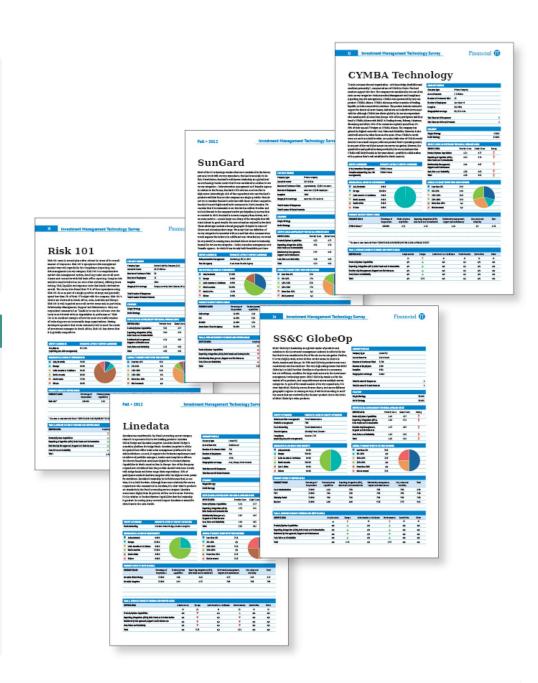
Tel: +44 (0) 208 819 3253 • Email: katherine.emirosan@financialit.net

## SURVEYS / RESEARCH

Joining forces with Financial IT to support and co-sponsor a research paper is great way to demonstrate industry thought leadership and expertise in a specific area of the market. We will help by creating a unique questionnaire and will identify the correct target audience for a timely and topical proprietary research study. A portion of the study and results will appear in Financial IT as well as on www.financialit.net. Readers will be directed to your company for the full details and conclusion of the study, giving you the chance to communicate directly with members of the global financial services industry.

### Elements of a co-sponsored research study can include the following:

- Questionnaire development (20-30 questions)
- Selection of names from the Financial IT database of industry professionals
- Programming of questionnaire for online response
- Solicitation and collation of responses
- Response calculation and delivery to you in Excel or PDF format, and PowerPoint presentation
- Design of 4-page co-sponsored piece in Financial IT magazine, including story and charts, with quotes from your firm
- PDF file of results as published
- Editorial mention of research in the daily newsletter, with a link to the piece
- Availability of a senior Financial IT editorial or research executive to present the findings to your clients, prospects or internal staff.



## PREMIUM SERVICES

### Reprints

#### **Specifications**

- Reprints can be up to 32 pages in length.
- · Black and white or color.
- · Editing and design services available.
- Available in orders of 100-100,000.
- · Allow two weeks for delivery.
- Customized electronic reports (pdf files) also available for e-mailing or posting to a Web site.



#### **Video Interview**

#### **Features**

The five-minute interview will feature the following types of questions:

- Can you provide an overview of your firm?
- What are some of the key themes you are hearing from your clients today?
- How is your firm helping financial technology buyers with their challenges?
- How does your firm differentiate itself in today's marketplace?
- How do you see the financial technology landscape evolving over the next few years?



For further information and pricing on the products and services highlighted above please contact: Katherine Emirosan • katherine.emirosan@financialit.net or +44 (0) 208 819 32 53

#### Webcast

### **Details of Webcast Program**

Hosted by Financial IT editorial. Sponsor executives included in panel discussion. Webcasts cannot exceed 60 minutes in duration. Call infrastructure managed by Financial IT but assumes the following vendor capabilities:

 Web presentation and audio will be performed using WebEx platform.

#### **Roundtables**

A sponsored section that features a moderated discussion between a senior Financial IT editor and key industry executives. Discussion centres on a topic that is compelling, interesting and thought provoking for the audience and readers of Financialit.net online portal. The average combine cost is normally less than conventional advertising. Topics are exclusive each issue.

#### **Industry Focus Panel**

A core maketing tool to grow your business. The way this works is quite simple – firstly our editorial team would approve the white paper or sponsored research that maybe relevant to Financialit.net readership, and which is like to generate interest. Secondly, a simple click on the introduction will take the reader to a quick and simple registration form. Once filled in, the reader will have full access to the white paper or research document. Finally, once a month we will give you the leads generated through the registration forms. This is an invaluable marketing tool, which will allow you to track any person who was interested in reading your white paper or research document.

## ADVERTISERS & PARTNERS





























































































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